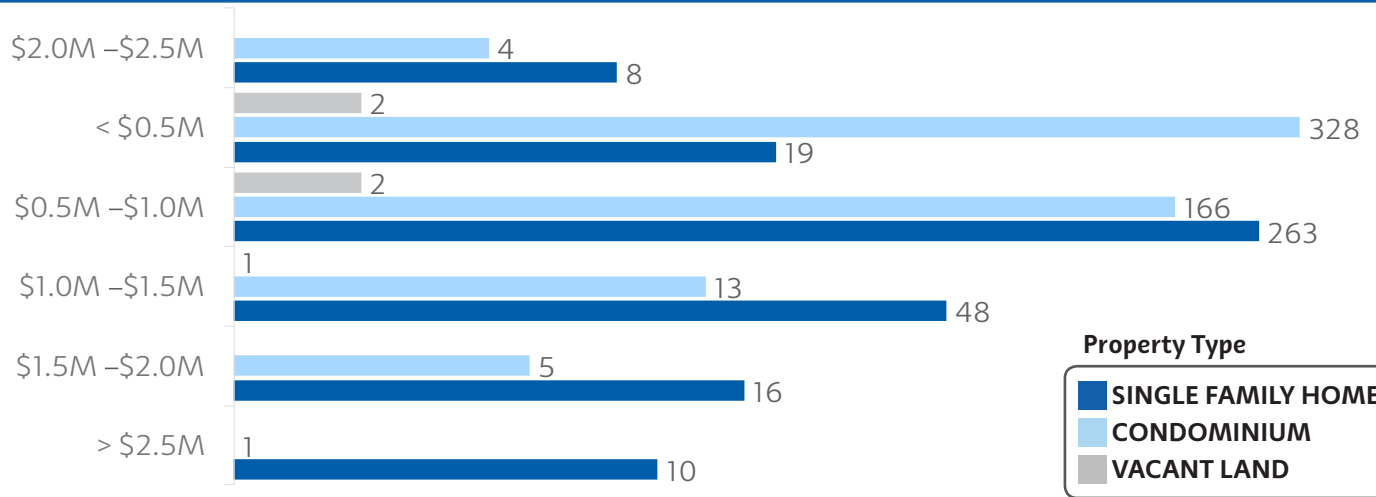


ISLAND SALES (#) BY PRICE RANGE



Property Type

- SINGLE FAMILY HOMES
- CONDOMINIUM
- VACANT LAND

TG TEAM — East Oahu

Let Us Be A Part Of Your Solution!



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Visit a TG East Oahu Branch Near You!

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KAHALA

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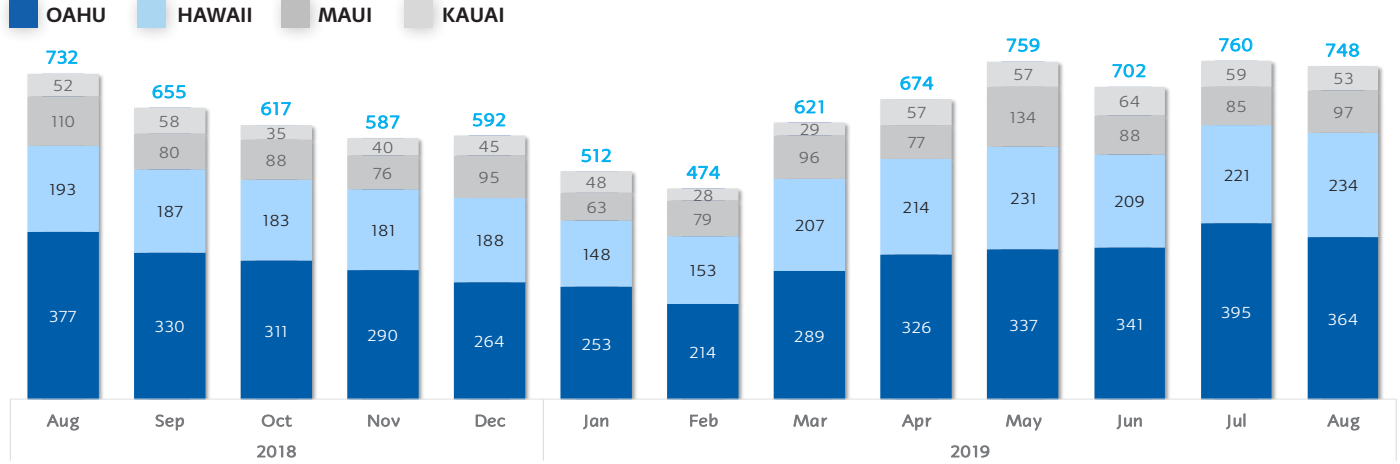
kahala@tghawaii.com



RESIDENTIAL SALES REPORT AUGUST 2019

EAST OAHU

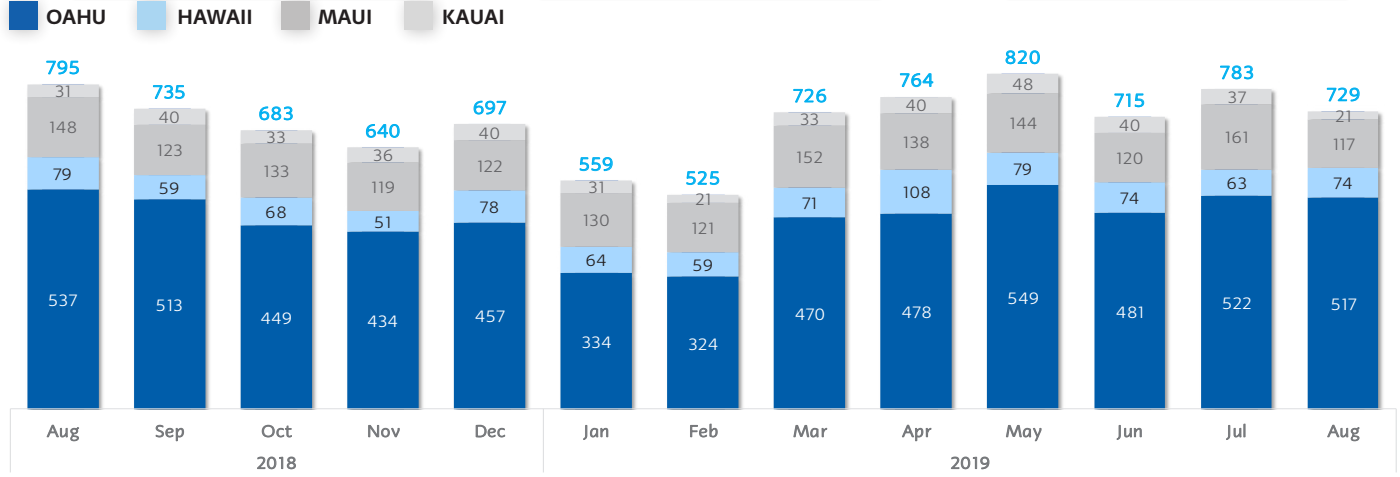
ISLAND SALES SINGLE FAMILY HOME CONDOMINIUM



OF SALES
364
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 3.4% VS. LAST YEAR

MEDIAN SALES PRICE
\$790,000
 ⬇️ 4.2% VS. LAST MONTH
 ⬇️ 2.5% VS. LAST YEAR

TOTAL \$ OF SALES
\$350,464,135
 ⬇️ 11.8% VS. LAST MONTH
 ⬇️ 7.1% VS. LAST YEAR



OF SALES
517
 ⬇️ 1.0% VS. LAST MONTH
 ⬇️ 3.7% VS. LAST YEAR

MEDIAN SALES PRICE
\$425,000
 ⬇️ 7.8% VS. LAST MONTH
 ⬇️ 1.2% VS. LAST YEAR

TOTAL \$ OF SALES
\$252,195,417
 ⬇️ 9.9% VS. LAST MONTH
 ⬇️ 10.5% VS. LAST YEAR

information effective 9/1/2019



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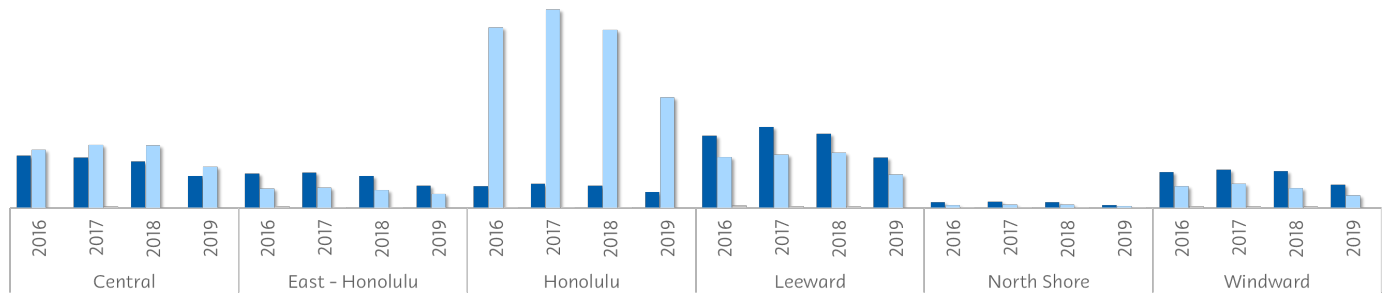


TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR	2019	2018	TOTAL
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	551	707	1,258
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	384	242	626
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	272	1,902	2,174

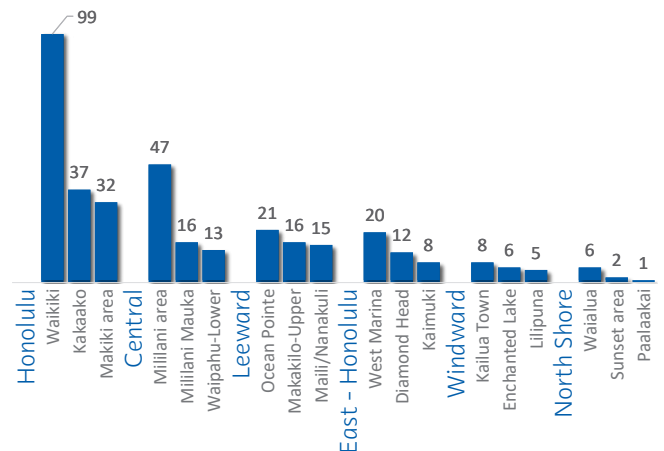
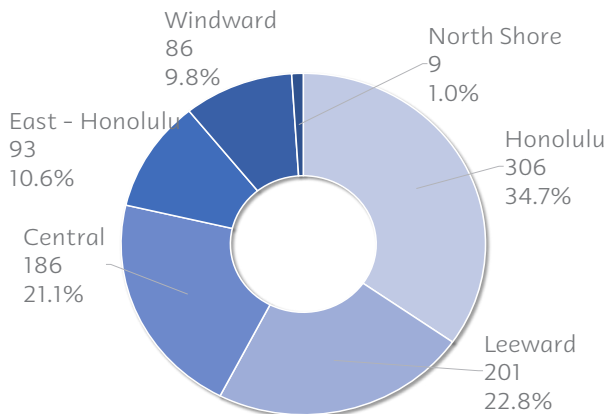
	YEAR	2019	2018	TOTAL
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	868	578	1,446
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	48	34	82
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	399	216	615

* YTD Sales (#) vs. same period of previous years

Property Type



OF SALES BY REGION



* Excluding Vacant Land Sales

* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

RESIDENTIAL SALES REPORT

EAST OAHU

AUGUST 2019

SALES BY REGION (CURRENT MONTH)

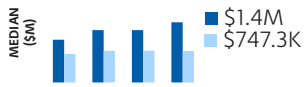
▲/▼ Increase/Decrease vs. Last Year ●/— No Change or No Value vs. Last Year

	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
WEST MARINA	--	--	--	20 ▲	\$16.2M ▲	\$737.0K ▼
DIAMOND HEAD	3 ▲	\$8.6M ▲	\$2.5M ▼	9 ▲	\$8.5M ▼	\$530.0K ▼
KAIMUKI	8 ▲	\$10.3M ▲	\$1.1M ▼	--	--	--
MARINERS VALLEY	4 -	\$4.3M -	\$1.1M -	2 -	\$1.3M -	\$632.0K -
WAIALAE IKI	4 ▼	\$6.0M ▼	\$1.5M ▼	--	--	--
KAHALA AREA	3 ▼	\$9.9M ▼	\$2.3M ▼	--	--	--
HAHAIONE-LOWER	2 ▼	\$1.9M ▼	\$970.0K ▼	1 ▼	\$558.5K ▼	\$558.5K ▲
HAWAII LOA RIDGE	3 ▼	\$9.1M ▼	\$2.2M ▼	--	--	--
KAPAHULU	3 ▲	\$4.0M ▲	\$1.2M ▲	--	--	--
KOKO HEAD TERRACE	3 -	\$2.5M -	\$840.0K -	--	--	--

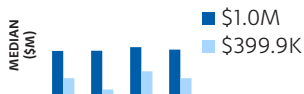
SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

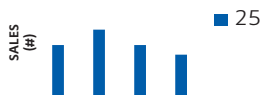
WEST MARINA



KAIMUKI

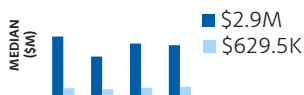
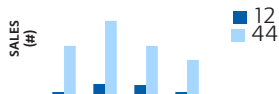


WAIALAE IKI

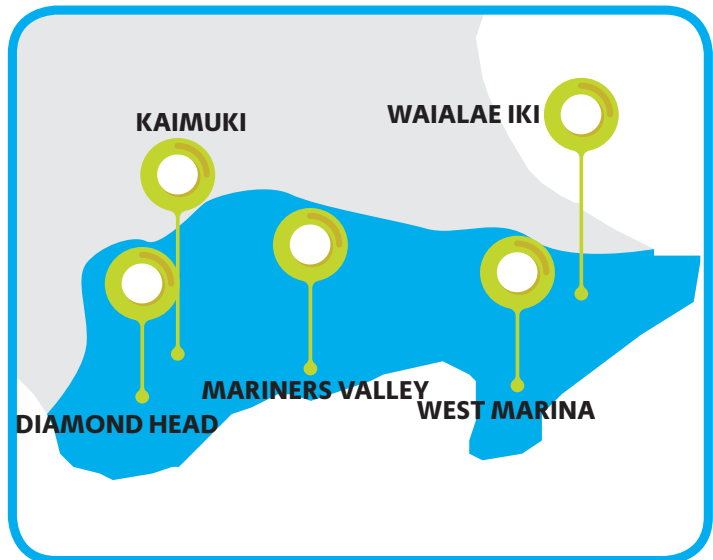
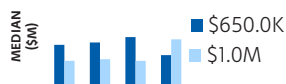
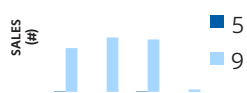


* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

DIAMOND HEAD



MARINERS VALLEY



YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

SINGLE FAMILY HOMES

OF SALES **384** ▲ 2.1% MEDIAN SALES PRICE **\$1.2M** ▼ 7.2%

TOTAL \$ OF SALES **\$566.4M** ▼ 9.7%

CONDOMINIUM

OF SALES **242** ▲ 12.6% MEDIAN SALES PRICE **\$650.0K** 0.0%

TOTAL \$ OF SALES **\$190.4M** ▲ 19.8%