



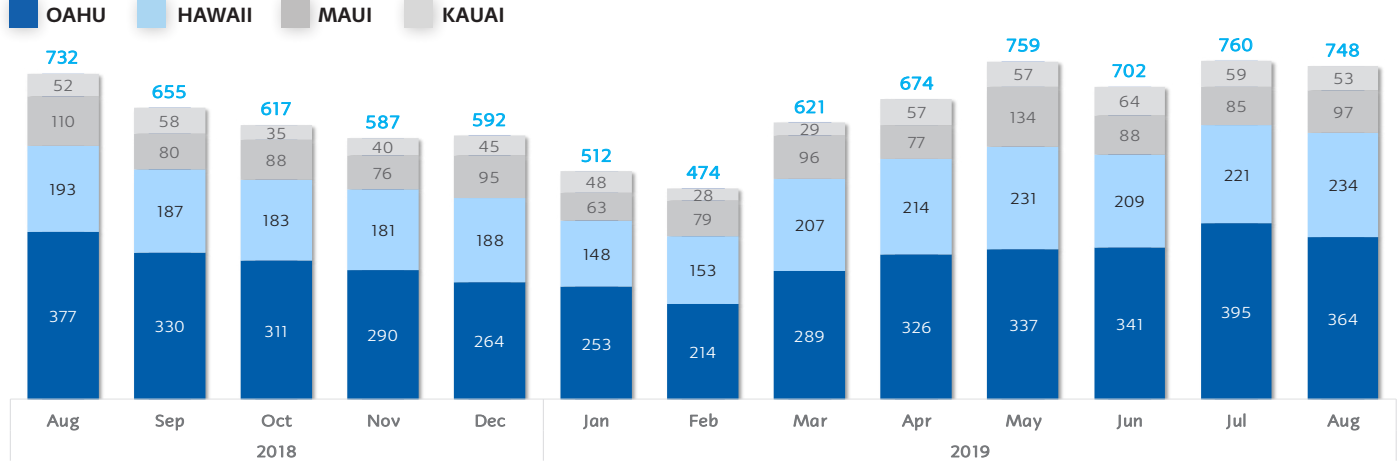
## RESIDENTIAL SALES REPORT AUGUST 2019

# CENTRAL OAHU

ISLAND SALES

SINGLE FAMILY HOME

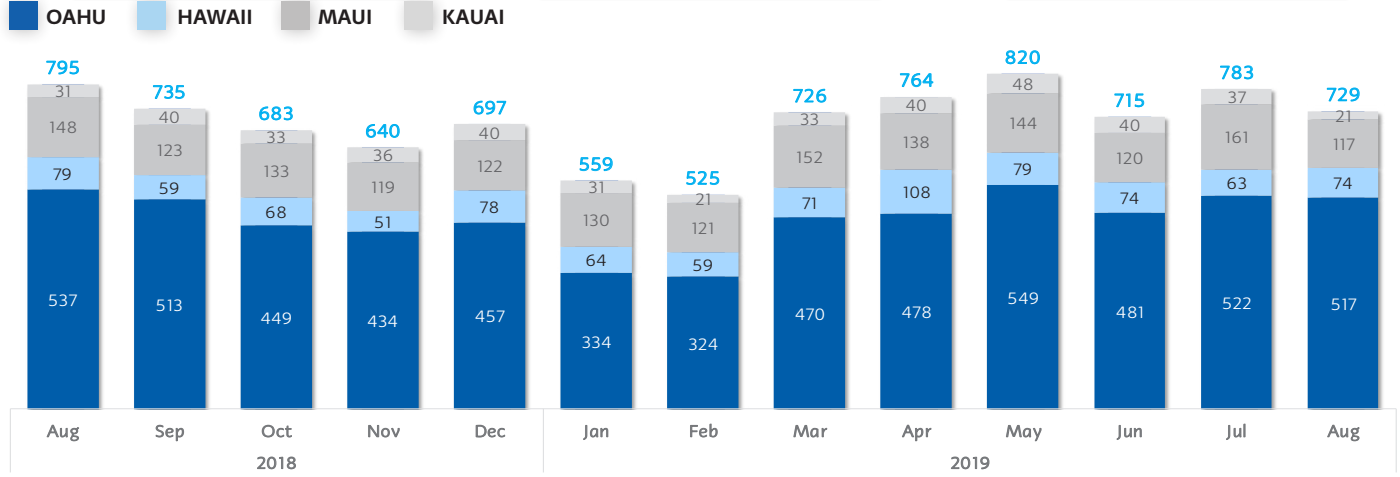
CONDOMINIUM



**# OF SALES**  
**364**  
 ⬇️ 7.8% VS. LAST MONTH  
 ⬇️ 3.4% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$790,000**  
 ⬇️ 4.2% VS. LAST MONTH  
 ⬇️ 2.5% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$350,464,135**  
 ⬇️ 11.8% VS. LAST MONTH  
 ⬇️ 7.1% VS. LAST YEAR



**# OF SALES**  
**517**  
 ⬇️ 1.0% VS. LAST MONTH  
 ⬇️ 3.7% VS. LAST YEAR

**MEDIAN SALES PRICE**  
**\$425,000**  
 ⬇️ 7.8% VS. LAST MONTH  
 ⬇️ 1.2% VS. LAST YEAR

**TOTAL \$ OF SALES**  
**\$252,195,417**  
 ⬇️ 9.9% VS. LAST MONTH  
 ⬇️ 10.5% VS. LAST YEAR

Information effective 9/1/2019



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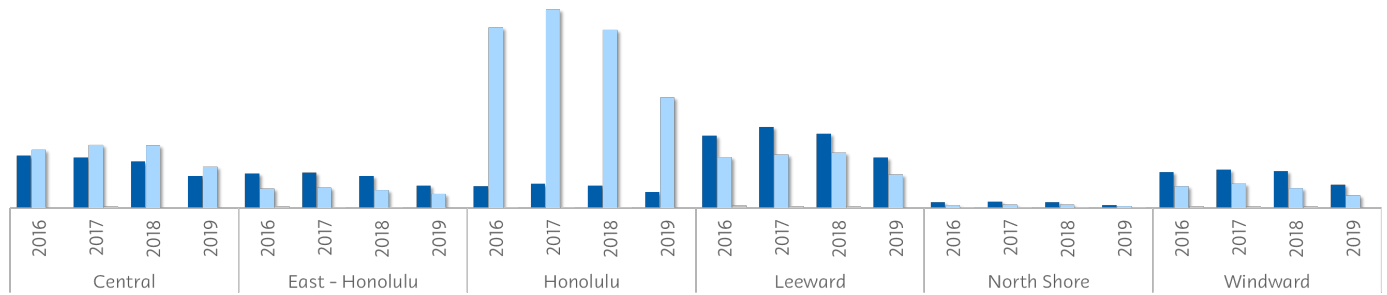


# TITLE GUARANTY

TITLE & ESCROW SERVICES

REGIONAL SALES

## SALES (#) COMPARISON (YEAR OVER YEAR)



	YEAR		TOTAL	
CENTRAL	2016	899	995	1,894
	2017	865	1,081	1,946
	2018	798	1,073	1,871
	2019	551	707	1,258
EAST - HONOLULU	2016	591	335	926
	2017	604	351	955
	2018	550	307	857
	2019	384	242	626
HONOLULU	2016	374	3,105	3,479
	2017	417	3,415	3,832
	2018	381	3,065	3,446
	2019	272	1,902	2,174

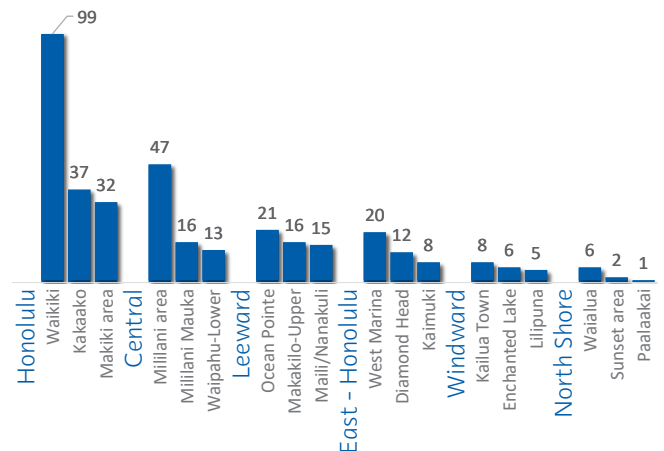
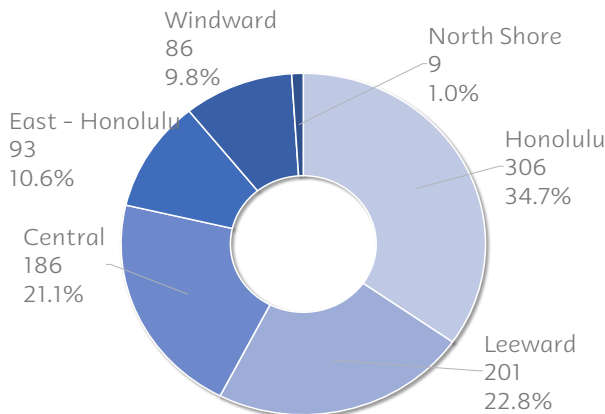
	YEAR		TOTAL	
LEEWARD	2016	1,245	878	2,123
	2017	1,392	917	2,309
	2018	1,278	952	2,230
	2019	868	578	1,446
NORTH SHORE	2016	94	48	142
	2017	103	56	159
	2018	95	56	151
	2019	48	34	82
WINDWARD	2016	617	369	986
	2017	658	415	1,073
	2018	634	343	977
	2019	399	216	615

\* YTD Sales (#) vs. same period of previous years

### Property Type



## # OF SALES BY REGION



\* Excluding Vacant Land Sales

\* Top 3 Neighborhoods Shown—Excluding Vacant Land Sales

# RESIDENTIAL SALES REPORT

## CENTRAL OAHU

### AUGUST 2019

#### SALES BY REGION (CURRENT MONTH)

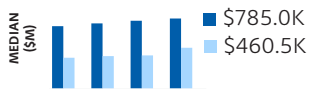
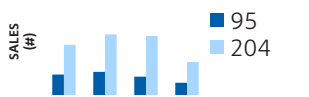
	SINGLE FAMILY HOMES			CONDOMINIUM		
	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
MILILANI AREA	19 ▼	\$14.4M ▼	\$750.0K ▼	28 ▼	\$10.7M ▼	\$412.5K ▼
MILILANI MAUKA	8 ▼	\$7.3M ▼	\$849.5K ▲	8 ▼	\$3.4M ▼	\$407.0K ▼
WAIPAHO-LOWER	4 ●	\$2.7M ▼	\$708.0K ▼	9 ▲	\$2.4M ▲	\$240.0K ▲
PEARLRIDGE	--	--	--	13 ▼	\$4.6M ▼	\$348.9K ▼
WAIKELE	5 ▲	\$3.7M ▲	\$729.8K ▲	7 ▲	\$3.2M ▲	\$459.0K ▼
NEWTOWN	5 ▲	\$4.1M ▲	\$760.0K ▼	3 ▲	\$1.4M ▲	\$490.0K ▼
PACIFIC PALISADE	7 ▲	\$5.2M ▲	\$736.0K ▲	--	--	--
WAIPIO GENTRY	2 ▲	\$1.4M ▲	\$702.5K ▲	5 ▼	\$1.9M ▼	\$370.0K ▼
AIEA HEIGHTS	3 ●	\$3.0M ▲	\$908.0K ▲	4 ▲	\$1.4M ▲	\$355.0K ▲
FOSTER VILLAGE	6 ▲	\$5.6M ▲	\$877.5K ▼	--	--	--

▲/▼ Increase/Decrease vs. Last Year ●/— No Change or No Value vs. Last Year

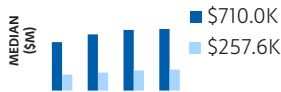
#### SALES COMPARISON (YEAR OVER YEAR & 2019 YTD SHOWN)

##### TOP 5 NEIGHBORHOODS BY # OF SALES (CURRENT MONTH)

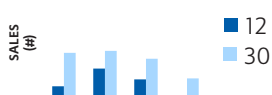
##### MILILANI AREA



##### WAIPAHO-LOWER



##### WAIKELE

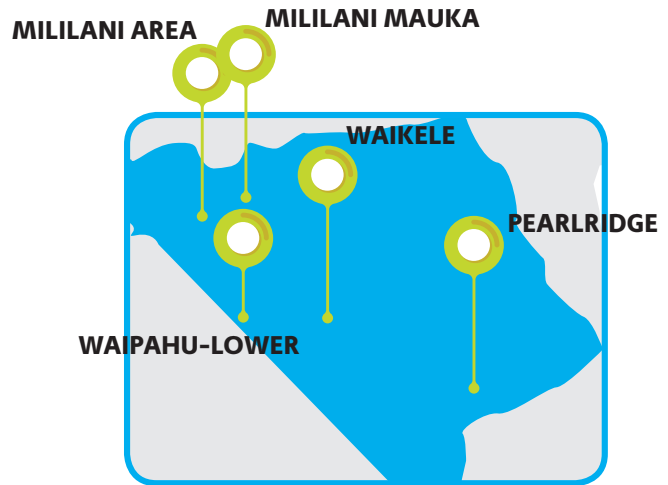
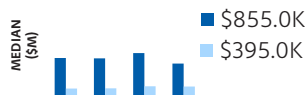


\* Annual trend shown include 2016 to present; Top 5 Neighborhood Shown

##### MILILANI MAUKA



##### PEARLRIDGE



#### YEAR TO DATE STATISTICS (VS. SAME PERIOD LAST YEAR)

##### SINGLE FAMILY HOMES

# OF SALES **551** ▲ 0.9%      MEDIAN SALES PRICE **\$750.0K** ▲ 0.9%

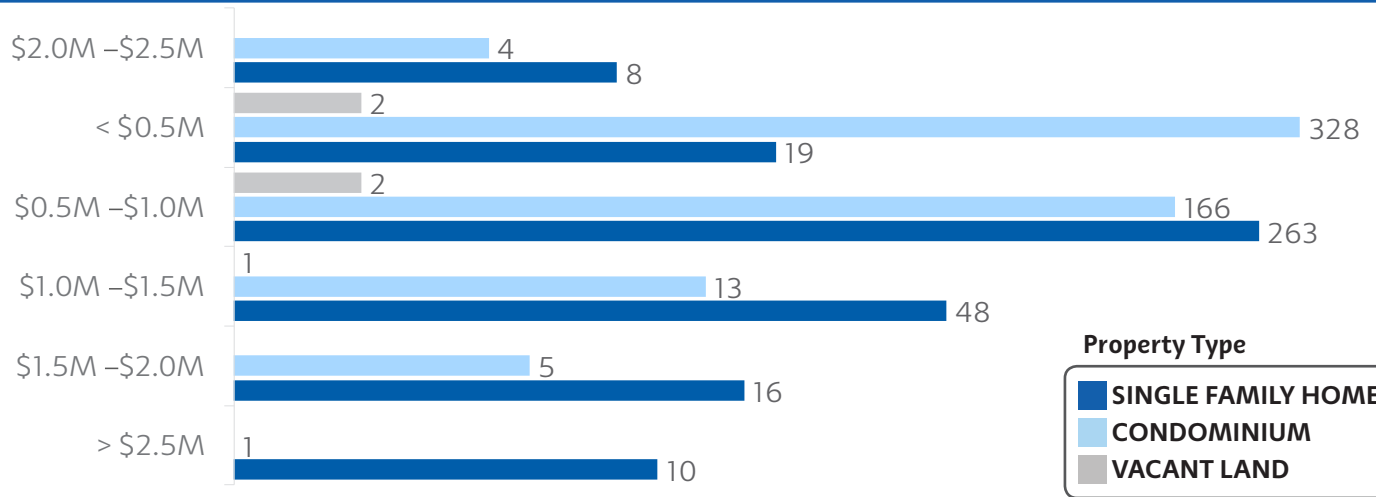
TOTAL \$ OF SALES **\$424.5M** ▲ 2.3%

##### CONDOMINIUM

# OF SALES **707** ▼ 1.7%      MEDIAN SALES PRICE **\$385.0K** ▼ 0.1%

TOTAL \$ OF SALES **\$269.5M** ▼ 2.3%

## ISLAND SALES (#) BY PRICE RANGE



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Let Us Be A Part Of Your Solution!



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